

Getting to know the TEAM:

Marion Johnson, CAE



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I have worked in county government in Kansas for over 30 years. Most all of that time was in the appraisal field. However, most people probably don't know that I started out as an elected county clerk in the county where I was born and raised. I worked for the local weekly newspaper covering the county beat, and the county clerk at that time decided not to seek re-election. I was asked to run for the office and, as they say, the rest is history.

My movement into the assessment field came during my first term in office. The position of county appraiser came open, and the county commission asked if I wanted to serve both roles, which was allowed in Kansas counties under a certain population size. I only left the assessment world one other time. I accepted the county appraiser's position in a larger county, and after serving in that jurisdiction for a few years, the position of county administrator was open. Again, the county commissioners approached me about assuming the duties of county administrator. Thinking I would like to try something new, I accepted but soon learned that it was not really what I wanted to do. So I left that role and moved back into the assessment world, where I remained until I retired in 2008.

Something outside of the appraisal world that people probably don't know about is my passion for mission work. I have made nine mission trips to two different countries the past 10 years. I have been to Guatemala six times and Haiti three times. The week I spend in these countries regenerates my spirit and makes me really appreciate all the things I have been blessed with in my life. We always work on construction projects in these countries, and as anyone who knows me will tell you, I am not that good with a hammer and drill. But the work is so rewarding and the people are so friendly and appreciative of anything we do. My plans are to return to Guatemala again this January.

Finally, the last thing that most people don't know is that I have 14 grandchildren (nine boys and five girls) ranging from 13 years old to 20 months. They multiplied in a hurry one year when one daughter had triplets and my other daughter had twins. Needless to say, holidays at my house are hectic but loads of fun.

Since my retirement from county government, I do quite a bit of instructing for **TEAM** and IAAO. In fact, I was counting all the states I had been in either as an instructor or for IAAO, and I was surprised when I realized that there are only four states (Maine, West Virginia, Mississippi and New Mexico) that I have not visited. Also, I am currently working on a couple of consulting projects in Kansas. It keeps me active in the appraisal/assessment community.❖



Congratulations Marion!

At the **TEAM Consulting, LLC** board meeting held on September 21 dur-

ing the IAAO Conference in Phoenix, the partners voted unanimously to add Marion Johnson, CAE, as a partner of **TEAM**. Fred Chmura, AAS, will continue to be the managing partner. George Donatello, CMS; Ed Crapo, AAS; and Rick Stuart, CAE, will continue as partners.

TEAM workshops highly rated...

■ *Valuation of Self Storage Properties*, **TEAM's** newest workshop, was a hit on its initial offering. Taught by co-author Marion Johnson, CAE, the overall rating for the material was 4.8 on a scale of 5. Comments included:

- Information was current, good
- Interactive
- Useful for my job

■ *The Valuation of Unique Properties* was recently taught by co-author Rick Stuart. The overall rating was 4.7 on a scale of 5. Comments:

- Excellent
- Interesting subject – good content
- Very interesting on different/unique properties out there. Great to know about EPA issues and how to handle these types of properties.
- It addressed many of the unique and new types of properties in my townships

■ *Residential Quality, Condition and Effective Age*, written and recently presented by Rick Stuart, CAE, was student-rated at 4.8. Comments:

- Learned a lot of great information
- It is relevant to my work
- Excellent use of case study problems and actual data

■ *The Art of Making a Powerful Presentation* was presented and co-authored by Rick Stuart, CAE, with a student rating of 4.9. Comments:

- Good class—tough with nerves but helped to control them with practical tips
- I enjoyed the feedback
- Great interaction

Contact Rick Stuart at rstuart17@cox.net or 785.259.1379 to set up these or other **TEAM** workshops. Self-study workshops can be purchased on **TEAM's** website: <http://www.teamconsulting.cc/workshops/selfstudyworkshops.html>